THE TRADE PARTNER OPERATING SYSTEM

Conduit.

Every job, bid to payroll, on one line.

WHAT IT DOES
Runs a trade partner's work from the bid to the payroll run.

WHO IT HELPS
Trade partner owners, project managers, foremen and the office.

HOW
Maps your process once, then runs it with reminders, approvals and an offline field app.

Win the work
bid invite, estimate, walkthrough

Buy it
requests, approvals, POs

Build it
punch in, daily logs, field RFIs

Cost it
job cost, payroll, books

ONE MATERIAL ORDER, START TO FINISH

Example from an electrical contractor

1. **Crew lead asks** — 200 ft of 3/4 in EMT by Thursday, works offline
2. **Over $1,000?** — yes: PM approves, no: auto-approve
3. **PM approves** — nudge at 4 hours, then escalate
4. **PO issued** — sent to the vendor
5. **Slip read by AI** — checked against the PO
6. **Cost posted** — to the job and the books

Same stops for any trade: electrical, mechanical, plumbing, concrete, drywall, site work

One spine · One clock · One record · Drafts, not decisions

What it does for each role

Trade partner owner	Every job's cost and progress, live, without chasing the field.
Project manager	Approvals, POs and RFIs in one queue, with reminders built in.
Foreman	Punch in, log the day and request material from a phone, even offline.
Office and payroll	Time and costs arrive clean, ready for payroll and the books.
GC project team	Cleaner daily logs, RFIs and billing from the trades on site.

Why Conduit

- **Starts from your process**, we map how you work before we build.
- **Works in dead zones**, the field app syncs when signal returns.
- **Your platform**, Microsoft Power Platform or Azure.

Who we are. The Digital Loom builds software and AI for construction teams, starting from how they already work.

Our locations

- **MA, USA** — HEADQUARTERS
- **Indore, India** — HEADQUARTERS
- **Noida, India** — DELIVERY CENTER

Get in touch

Visit the TDL table at the summit, or find us online.

Let's build together.

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