The DigitalLoom
Shaping Ideas into Reality

AGC MA INNOVATION SUMMIT

FOR GENERAL CONTRACTORS AND TRADE PARTNERS

Have a problem or an inefficiency? *We'll build the bridge.*

DI.one
DOCUMENT INTELLIGENCE FRAMEWORK

Documents in. Decisions out. Evidence all the way through.

For Precon · Contracts · AP

FieldScope
OSHA-ALIGNED SAFETY APP

Safety you can prove, from stop-work to safe return.

For Safety · Superintendents · Partners

Plumbline
THE GC OPERATOR SYSTEM

The bird's-eye view that keeps every job plumb.

For Executives · PMs · Finance

Conduit.
TRADE PARTNER OPERATING SYSTEM

Every job, bid to payroll, on one line.

For Partners · PMs · Field

OpsCore
OPERATIONS LAYER

A strong spine for your operations, and a custom slice for every process that slows you down.

For Field · Procurement · Finance

AI Aides
AI READINESS AND DISCOVERY

Find where AI can help your business first.

For Executives · Precon · IT

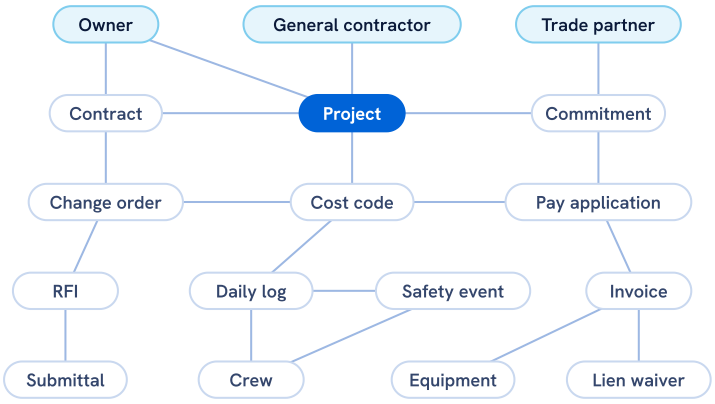
How we start

1 Discover
3 DAYS TO 2 WEEKS
We sit with your team and map the process that slows you down.

2 See it
ON YOUR PROCESS
A working sample on your own steps and data.

3 Build
ONE SLICE AT A TIME
Add more as each piece proves itself.

We help your people adopt it along the way.



We have mapped the construction domain

Our products share one construction data model: who does the work, what was agreed, what was spent and what was proven. New tools connect from day one.

Who we are. The Digital Loom builds software and AI for construction teams, starting from how they already work.

Our locations

MA, USA HEADQUARTERS
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SCAN TO SEE ALL

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FOR GENERAL CONTRACTORS · AT A GLANCE

DOCUMENT INTELLIGENCE FRAMEWORK

DI.one

Documents in. Decisions out. Evidence all the way through.

WHAT IT DOES
Reads contracts, invoices, pay apps, insurance and HR files for every team.

WHO IT HELPS
AP, contracts, preconstruction, compliance, HR and legal.

HOW
Checks every value and holds anything unsure for a person before it moves.

Connect — email, API, MCP
Read — every value scored
Check — against your rules
Gate — a person confirms
Send — to downstream systems

CONTRACTS WORKSPACE: PASTE A SUBCONTRACT, GET THE CLAUSES TO NEGOTIATE

Sample data

SUBCONTRACT · RETURNED WITH MARKUPS · 46 PAGES

FLAG →

Indemnity § 9.2	Narrowed from your standard form	High
Payment terms § 5.4	Pay-when-paid struck out	High
Liquidated damages § 7.1	Flow-down to the sub removed	Medium
Notice of claims § 12.3	21 days against your 7	Medium

ONE CORE, EVERY WORKSPACE

Accounting · invoices · live | Contracts | Pay apps | Compliance | Procurement | HR | Legal

Human gate: nothing moves downstream until a person with the right role confirms it.

Read | Gate | Sent

What it does for each role

Accounts payable	Invoices read and checked, unsure values held for a person. Live today.
Contracts and risk	Clauses compared with your standard positions, the ones to negotiate ranked.
Preconstruction	Prequal packets and bids read into fields, each with its source page.
Compliance, HR, legal	Insurance, certifications and agreements, each in its own workspace.
IT and security	Role-based access to documents and actions, and a log of every change.

Why DI.One

- **Every value shows its source**, a person confirms anything unsure.
- **Access by role**, who can see, correct, approve and release, per team.
- **Connected both ways**, documents come in from email and your systems; clean data goes back out.

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OSHA-ALIGNED SAFETY, ROLE-BASED AND AI-ASSISTED

FieldScope

Safety you can prove, from stop-work to safe return.

WHAT IT DOES
Takes a stand-down from the first log to a verified return to work.

WHO IT HELPS
Partner safety managers, superintendents and foremen.

HOW
Only the partner uses the app. The superintendent verifies by email; the foreman gets texts.

Log — under a minute, on a phone
Retrain — topic from a fixed list
Sign — one page, attested, locked
Send — secure link to the superintendent
Verify — one tap, no login

ONE WORKER'S CASE, MONDAY TO WEDNESDAY

Sample case: pulling wire without safety glasses

	MON 9:42	TUE 3:00	TUE 4:10	TUE 4:12	WED 6:30	WED 7:00
Partner safety manager the FieldScope app	Logs the stand-down	Records retraining	Signs the packet	Sends secure link	Sees Verified	
Foreman texts only, never types	Text: stood down until verified			Text: sent to the GC	Text: cleared to return	
Superintendent one email, no login				Email arrives	Taps Verify	
Worker nothing to install		Takes the refresher				Back on site

Rules: the assistant drafts each rule with its OSHA source. The GC sets the floor; each partner adds its own.

Stricter: passes | Looser: blocked

What it does for each role

GC safety lead	Sets the baseline rules, projects and invites. Never sees worker lists.
Superintendent	One email per case. Opens the packet on a phone and taps Verify, in about a minute.
Partner safety manager	The only app user. Log, retrain, sign, send: about five minutes a case.
Foreman	Plain texts: who is stood down, when to run the talk, who is cleared. Never types.
Project executive	Every return handled the same way, on every job, with a locked record.

Why FieldScope

- **OSHA-aligned rules**, every rule shows its OSHA source.
- **No logins for crews**, the superintendent uses email, the foreman gets texts.
- **Each company keeps its records**, no shared database of workers.

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FOR GENERAL CONTRACTORS · AT A GLANCE

THE GC OPERATOR SYSTEM

Plumbline

The bird's-eye view that keeps every job plumb.

WHAT IT DOES
One view of jobs, partners, money and safety, for each role.

WHO IT HELPS
Executives, project managers, superintendents and finance.

HOW
Pulls what each role needs from the tools you already use, so nobody hops between screens.

Win — pursuits and backlog
Buy — subcontracts and POs
Build — field, RFIs and changes
Pay — pay apps and billing
Close — punch, closeout, warranty

Executive | Project manager | Superintendent | Safety | Finance

Sample data

BACKLOG	FEE AT RISK	CHANGES NOT BILLED	PARTNERS AT RISK
$412M	$1.8M	$2.4M	3
6 active jobs	2 jobs drifting	14 approved	early warning

NEEDS YOU

- AI drafted — Pay app over the schedule of values on line 14. Hold of $12,400 suggested. Review →
- Predictive — Partner risk rising: two late pay apps and a lien filed in 30 days. Review →
- AI drafted — Insurance for 3 partners expires this month. Reminders ready to send. Review →

What it does for each role

Executive and PX	Every job's cost, schedule, fee and risk on one screen.
Project manager	Changes, RFIs, submittals and billing in one queue, with drafts ready.
Superintendent	Today's crews, inspections, deliveries and open safety items.
Finance and AP	Pay apps, retainage and cash checked as they come in.
Operations leader	Early warning on partners and jobs that are drifting.

Why Plumbline

- **No rip and replace**, it sits on top of the tools you already use.
- **Early warning**, cost, schedule and partner risk flagged before month-end.
- **Grows with you**, start with one view and add more as you go.

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THE TRADE PARTNER OPERATING SYSTEM

Conduit.

Every job, bid to payroll, on one line.

WHAT IT DOES
Runs a trade partner's work from the bid to the payroll run.

WHO IT HELPS
Trade partner owners, project managers, foremen and the office.

HOW
Maps your process once, then runs it with reminders, approvals and an offline field app.

Win the work
bid invite, estimate, walkthrough

Buy it
requests, approvals, POs

Build it
punch in, daily logs, field RFIs

Cost it
job cost, payroll, books

ONE MATERIAL ORDER, START TO FINISH

Example from an electrical contractor

1. **Crew lead asks**
   200 ft of 3/4 in EMT by Thursday, works offline
2. **Over $1,000?**
   yes: PM approves, no: auto-approve
3. **PM approves**
   nudge at 4 hours, then escalate
4. **PO issued**
   sent to the vendor
5. **Slip read by AI**
   checked against the PO
6. **Cost posted**
   to the job and the books

Same stops for any trade: electrical, mechanical, plumbing, concrete, drywall, site work

One spine · One clock · One record · Drafts, not decisions

What it does for each role

Trade partner owner	Every job's cost and progress, live, without chasing the field.
Project manager	Approvals, POs and RFIs in one queue, with reminders built in.
Foreman	Punch in, log the day and request material from a phone, even offline.
Office and payroll	Time and costs arrive clean, ready for payroll and the books.
GC project team	Cleaner daily logs, RFIs and billing from the trades on site.

Why Conduit

- **Starts from your process**, we map how you work before we build.
- **Works in dead zones**, the field app syncs when signal returns.
- **Your platform**, Microsoft Power Platform or Azure.

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A SYSTEM THAT MAKES DAILY OPERATIONS RUN LEANER

OpsCore

A strong spine for your operations, and a custom slice for every process that slows you down.

WHAT IT DOES
Requests, purchasing, yard, delivery and returns on one operations spine.

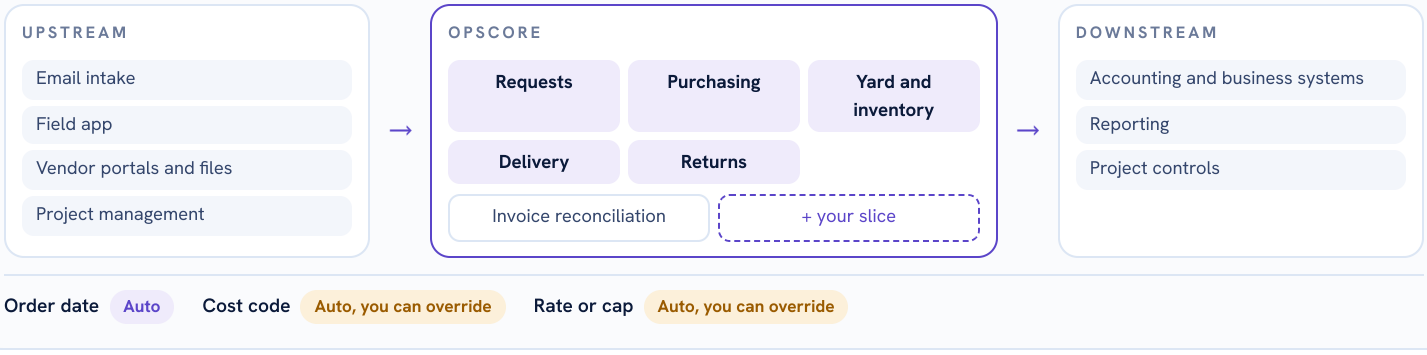
WHO IT HELPS
Operations, field teams, procurement and accounts payable.

HOW
Sits on top of your email and accounting systems, with custom slices for your own processes.

Request from a phone → **Buy** orders and receiving → **Deliver** pick, load, proof → **Return** condition and charges → **Reconcile** invoices, line by line

ON TOP OF THE SYSTEMS YOU ALREADY RUN

Sample setup



Order date Auto · Cost code Auto, you can override · Rate or cap Auto, you can override

What it does for each role

Field team	Request material and tools from a phone, and see when they will arrive.
Project manager	Costs land on the right cost code while they are still being spent.
Procurement	Orders, receiving and agreed rates in one place, with price change suggestions.
Yard and logistics	Pick lists, delivery runs and returns, with proof of delivery.
Controller and AP	Vendor invoices checked line by line before they reach accounting.

Why OpsCore

- **Your systems stay**, it works on top of accounting, project and email tools.
- **Auto, with override**, routine fields fill themselves; people can still change them.
- **Custom slices**, your own process, built on the same spine.

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AI READINESS AND DISCOVERY

AI *Aides*

Find where AI can help your business first.

WHAT IT DOES
A short discovery that shows where AI can help your teams first.

WHO IT HELPS
Executives, preconstruction and operations leaders.

HOW
We look at how your teams work today and agree the first place AI is worth trying.

Talk — your goals and pain points
Discover — how your teams work today
Pick — the first place AI fits
Plan — what to build and what it takes

WHAT A DISCOVERY LOOKS AT

WE LOOK AT

- How bids get leveled and compared
- Where bid and project documents live
- How cost and schedule risk is tracked
- Who owns improving the process

YOU GET
A short report
Where AI fits first, and what it would take.

EXAMPLE AIDES, SHAPED TO YOUR PROCESS

Examples

Bid leveling
Lines up sub bids against your scope sheet and flags gaps and exclusions.

Design check
Compares submittals with the spec before issues become RFIs.

Risk early warning
Watches cost and schedule signals so drift shows up early.

Field logs and RFIs
Turns field notes and photos into daily logs and RFI drafts.

What it does for each role

Preconstruction	See where AI could speed up bid leveling and scope checks.
Executives	A clear view of where AI can help first, and what it takes.
Operations	Spot the processes worth improving first.
Project teams	Examples for submittals, RFIs and daily logs.
IT and data	Know the data gaps before anything is built.

Why start here

- **Starts small**, a conversation, then a focused discovery.
- **Shaped to you**, built around how your teams already work.
- **Construction first**, examples from preconstruction and the field.

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